

# MEDIA Clipping Report

Tuesday  
20 October 2020

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<https://www.businesstoday.com.my/2020/10/20/instapay-partners-with-ria-money-to-promote-e-wallet-services/>

Language:  
English

PR Value:  
RM 10,500.00

## Instapay Partners with Ria Money to Promote E-Wallet Services



Malaysian Fintech brand Instapay and Ria Money Transfer (licensed to IME (M) Sdn. Bhd.) has announced a strategic partnership to further transform the remittance business in Malaysia, providing foreign and under-banked workers with more access to financial solutions.

This alliance ensures that Instapay can extend and provide service to its clients in as many locations as possible, providing them with credible and secure e-banking facilities to meet their remittance needs.

Through the partnership with IME Ria, Instapay is bridging the financial gap inclusion to help workers use formal financial channels in a convenient way for their transactions. Instapay account users are now able to seamlessly transfer money online to 160 countries using the delivery channels offered by IME Ria, all available now via Instapay's mobile app.

"The trust that customers have in the IME Ria brand, we know our customers' money is safe. Also, their wide network in the countries that our customers remit money is an added advantage", noted Rajnish Kumar, Co-founder and CEO of Instapay Technologies Sdn Bhd.

"Remittance processes are evolving. In the last decade, retail remittance largely moved from banks to remittance houses. Since the Covid outbreak, people are reluctant to go to crowded



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locations to send money, and have sought to embrace safe and convenient digital alternatives to meet their financial needs”.

The e-wallet solution moves the migrant worker’s payroll to their Instapay Account, enabling them to store money in the account and transact conveniently using the Instapay mobile application or Instapay Mastercard card.

One of Instapay’s key offering is the Instapay Salary Account; ensuring the worker’s salary is paid into the account. Instapay eases the burden of companies who pay their workers in cash. This process is cumbersome for companies and also inconveniences migrant workers who need to set aside savings and manage the income they receive in cash.

The low remittance costs further ensure easier transactions for the workers and lower fees on sending cross-border remittances.

Instapay’s customer service team ensures on-boarding runs smoothly and are available to customers and businesses as well. Many migrant workers aren’t digitally savvy, and often not familiar with managing financial transactions through an app.

